National flowers are symbols representing a country. Some national flowers have cultural or religious roots that go back hundreds or even thousands of years and may or may not have been officially adopted.

Comparison and analyzing allows us to find out the same characteristic feature of the most mentioned above flower symbols. Most of them (99%) grow on the territory of the countries the symbol of which they are. All of them are the part of the landscape or life of people inhabiting this territory. So, it is evident, that the first factor of choosing the symbol is its *habitat and geography*.

In order to draw attention to the topic and to check the knowledge of the national symbols of Belarus we organized a survey. Pupils of the 5-8 forms were to answer several questions on the topic.

Conclusion. Thus to sum up all the above-mentioned in relation to the usage of flowers in the emblems of English-speaking countries we have come to the conclusion that flowers play an important role and have a great influence on the life of people in the United Kingdom, the United States, Australia, Canada and Belarus.

With the help of our research we prove that choosing the national symbols can't be done in the result of the survey or voting, it is the result of many factors.

But we find our research useful as it results can be used at the lessons of English, Geography, History and by pupils who are interested in the history and culture of the English-speaking countries and our country.

УДК 811.111/.161.3-98

Учащ. В. А. Гиль

Науч. рук. Ю. А. Ващилко, учитель английского языка (ГУО «Лицей №1 г.Барановичи»)

LINGUISTIC MEANS OF EXPRESSIVENESS IN ADVERTISING SLOGANS (ON THE BASIS OF ENGLISH AND BELARUSIAN)

Advertising slogans serve as a means of advertising products and services and play an important part in the culture and conscience of English- and Belarusian-language societies. Expressiveness is a distinctive feature of an advertising slogan. It is achieved with the help of special linguistic means. The usage of such means provides firm memorization of advertising slogans by the users of advertisements in any language. The abundance and popularity of advertising slogans in our everyday life explains our interest in them. Thus, the topicality of the research is, firstly, explained by the popularity of advertising slogans in the modern world and,

secondly, by the need to identify those linguistic means that make slogans expressive in English and Belarusian.

The object of the research is the advertising slogan. The subject of the research are linguistic means of expressiveness in English- and Belarusian-language advertising slogans. The aim of the research is the analysis and identification of most widely spread means of expressiveness which are used in advertising slogans in English and Belarusian, and which provide the memorability of slogans.

According to the aim of the research, we put the following objectives: to study the notions of «advertising», «advertising text», «advertising slogan»; to identify and analyze the means of expressiveness which are used in English- and Belarusian-language advertising slogans; to identify the most widely spread types of means of expressiveness which are used in English- and Belarusian-language advertising slogans (phonetic, lexical, grammatical, stylistic).

The methods of research are the study of literary sources, analysis, synthesis, generalization, and comparison. The study material is presented by English- and Belarusian-language advertising slogans (80 items in total).

While solving the first objective we found out that advertising means disseminating information about goods and services which is aimed at quickening their sale, at establishing contacts between a purchaser and a product, at promoting goods and information about ways of buying them. It is a means that gives interest and wish to buy this or that thing to a purchaser. An advertising text is a short composition in prose which presents a subjective point of view on the object of advertising (goods, services, durable goods, day-to-day goods, services of firms and organizations, achievements of science and technology, art, politicians, etc.) [2, p. 9]. Many advertising texts use a slogan at the end.

The slogan is a short, simple and easy to say expression which keeps a product, a brand name, a service or a place of sale. A slogan sums up the advantages of a product for making a short message which would be easy to remember [1; 2]. For example: "Duracell. No battery is stronger longer"; "Канал "Культура" беларускага радыё. Мы выбіраем вечныя каштоўнасці". According to our findings, slogans are characterized by expressiveness. Speech expressiveness means such peculiarities of its structure which keep the attention and interest of listeners or readers. We analyzed expressiveness at 4 levels: phonetic, lexical, grammatical and stylistic. In our research we selected 39 advertising slogans in English and 41 advertising slogans in Belarusian.

Among phonetic means we've found examples of assonance, alliteration, anaphora, epithora, phonemic repetition, rhyme, and onomatopoeia. Assonance and alliteration appeared most frequently in the two languages. Assonance is the repetition of vowel sounds in stressed syllables in a sequence of nearby words. For example: "He keeps going and going and going" (Energizer) — there's a repetition of sound [oɪ]. "Hamypanhhi. Xamhi" (Keac "Xamhi") — there's a repetition of sound [a]. Alliteration is the repetition of the same consonants at the start of several words or syllables in a sequence or in close proximity to each other. For example: "Sense and simplicity" (Play Station) — there's a repetition of the sound [s]. "Бачыць больш. Адчуваць больш" (Samsung) — there's a repetition of sound [б]. Still, assonance is more frequent in Belarusian. We suppose that it may be related to the general musicality of the Belarusian language.

While analyzing the lexical means of advertising slogans (parts of speech) we found out that verbs are often used in slogans in the two languages. They are very powerful because they urge customers to buy a product. They are mostly used in the imperative mood. There may be 2-3 verbs in the imperative mood within one English-language slogan, while in Belarusian slogans there is typically only one verb in the imperative mood. For example: "Buy it. Sell it. Love it" (EBay). "Будзем разам!" (1 канал беларускага радыё).

Pronouns are quite frequent in advertising slogans too. These are personal pronouns (I, me, you, she, it; мы, намі, намі, ты, табой) and possessive pronouns (your/s, вашай, наш, мая). The number of personal pronouns in English is bigger than in Belarusian, though Belarusian pronouns have different forms. In English we found only one possessive pronoun and in Belarusian — three possessive pronouns. In our opinion, this shows that English-language advertising slogans appeal to the consumers in a more direct way while Belarusian-language slogans tend to emphasize possession. For example: "Inspire me. Surprise me. AMD me (AMD)"; Bawaŭ mpabe — касец! (Бензатрымер "Hoyo").

According to our analysis, the number of adjectives (8/12) is twice as big as the number of adverbs (4/6) in the two languages. In English adjectives are used in 3 different forms: positive, comparative and superlative. In Belarusian there are mostly adjectives in the positive form only. For example: "Probably the best beer in the world!" (Carlsberg); "Мая любая Мара" (Мара). Meanwhile adverbs in the two languages are used in their positive form only. For example: "When it absolutely, positively has to be there overnight" (FedEx); "На дэпазіце "Шкварка" грошы растуць шпарка" (Трастбанк).

From the point of view of syntax, advertising texts mostly have a direct word order. Ellipsis is also rather frequent. For example: "Connecting People" (Nokia). "Ha сувязі са светам" (Белтэлекам). As for exclamations, they are used more widely in Belarusian-, rather than English-language advertisements. Probably, this characterizes the Belarusians as rather emotional people, especially in comparison with English-speaking people. For example: "Give me a break! Give me a break! Break me off a piece of that Kit Kat bar!" (Kit Kat). "Слухай любімае!" (Радыёкампанія "Сталіца"). We have noticed that most slogans consist of just one sentence, most sentences are simple.

The analysis of stylistic means has allowed finding a variety of stylistic means: parallel constructions, hyperbole, antithesis, metaphor, a play on words, simile, idioms, periphrasis, enumeration, and proverbs. Still, parallel constructions turned the most popular means in the two languages. For example: "Inspire me. Surprise me. AMD me" (AMD) "Піва годнае легенды. Ты годны легенды" (Піва "Лідскае").

So, the analysis we made has allowed identifying the most typical and effective means of expressiveness found in English- and Belarusian language advertising slogans. They are phonetic (assonance, alliteration), lexical (verbs, pronouns, adjectives, adverbs), grammatical (direct word order, ellipsis) and stylistic (parallel constructions). These means make slogans more colorful and memorable and thus help advertisers urge consumers. Our practical findings prove the theoretical basis of advertising slogans and also help to identify some differences between the two cultures.

REFERENCES

- 1. Кафтанджиев, X. Тексты печатной рекламы / X. Кафтанджиев. М.: Смысл. 1995. 128 с.
- 2. Пирогова, Ю. К. Рекламный текст, семиотика и лингвистика / Ю. К. Пирогова, П. Б. Паршин. М.: Изд-во Гребенникова. 2000. -250 с.