In the conclusion, the labour market in Belarus is developing under the conditions of complex demographic trends that affect the parameters of labor supply. Despite growth, the indicators of the economic efficiency of employment (labour productivity measured in terms of GDP per person employed, and real wages) show low values. The level of education remains a significant factor in providing employment opportunities to people and reducing their risk of unemployment. However, making an effective transition from school to work is an issue that has not yet received sufficient study and young people are becoming increasingly vulnerable in the labor market.

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## SWOT-ANALYSIS: ITS DEFINITION AND USAGE

SWOT analysis is a framework used to evaluate a company's competitive position and to develop competition strategy. SWOT analysis includes internal and external factors, as well as current and future potential [1].

As you can see, the subject of this investigation is SWOT-analysis. What concerns the aim and the object of this work, they are next: the aim is to see how effective SWOT-analysis is on the example of Belarusian company "Conte-Spa", so the object is company "Conte-Spa".

There are 4 basis elements that should be contained in SWOTanalysis: strengths of the company and its weaknesses, opportunities and threats. As far as I made it clear what SWOT-analysis is, let's turn now to the stages that are made. Firstly, we should name the company and give a brief overview of it. I am going to do this on the example of "Conte-Spa". The company "Conte-Spa" was founded in 1997. Today it is the leader in

Eastern Europe in the production of clothing, underwear, hosiery. The company has its own trademarks which are "Conte Elegant", "Diwari", "Conte Kids" [3].

The second step of SWOT-analysis includes making the SWOT matrix. It looks the following way.

Table - The SWOT matrix of Belarusian company "Conte-Spa"

| Strengths | Weaknesses |
| :--- | :--- |
| Wide range of products | Strong competitors abroad |
| Well-known brand | Most of consumers are women |
| Pleasant ratio of price and quality | Standardized goods |
| High-technological manufacturing | Lack of investments |
| Loyalty programs for clients | Badly organized logistics to such counties |
| as Greece and Cyprus |  |
| Non-waste production |  |
| Widescale production |  |
| Production of demanded products |  |
| Opportunities | Threats |
| Extension of the market due to attracting | Failure of future advertisements because <br> new groups of consumers and conquest of <br> nad company’s competitiveness com- <br> new foreign markets |
| pared to other companies |  |
| Increasing competitiveness due to state-of- |  |
| art advertisement |  |
| Decreasing costs due to the usage of envi- |  |
| Lonmentally healthy synthetic threads |  |$\quad$| unstable economic situation because of |
| :--- |
| Absence of details for equipment exported |
| from other countries |

The last stage is making conclusions. What concerns "Conte-Spa", its activity on market can be described as effective but it still has a lot to do.

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